

Media Release



Ervin Equipment Finance Adds to Office Products Team

Ann Arbor, Michigan, December 9, 2013 – Ervin Equipment Finance, a wholly owned subsidiary of Bank of Ann Arbor, announces the hiring of Lori Maxon as Relationship Manager to expand its office technology finance market team.

“With over 14 years of experience in the industry, Lori has a proven ability to consistently and successfully leverage long term relationships into profitable finance programs,” said R.J. Grimshaw, Executive Vice President & Chief Sales Officer. “Her industry knowledge, experience, and commitment to client service make her a natural fit within the entrepreneurial culture at Ervin.”

“Technology ownership provides unique challenges given its true cost and the shortened life cycle of the equipment,” said Ms. Maxon. “I am excited to be joining Ervin, a company with a long history for providing innovative financing solutions to help vendors and channel partners meet their equipment-purchasing needs.”

Prior to joining Ervin, Ms. Maxon served as Relationship Manager with Key Equipment Finance. Ms. Maxon holds a Bachelor of Science from Syracuse University, Syracuse, New York.

About Ervin Equipment Finance

Ervin Leasing Company, founded in 1978, is a well-established small ticket, \$5,000 - \$250,000, equipment leasing and finance company headquartered in Ann Arbor, Michigan. The company has a national presence in the small ticket vendor space servicing the general equipment categories with emphasis on strong service and self-underwriting solutions. Ervin Leasing was acquired by Bank of Ann Arbor in January 2013. For more information please visit www.ervinleasing.com

About Bank of Ann Arbor

Bank of Ann Arbor is a locally owned and operated bank with total assets and assets under management of over \$1.7 billion, serving people and businesses in the Ann Arbor area with offices at the corner of Fifth Avenue and Washington Street in downtown Ann Arbor, in the Traver Village Shopping Center, at the corner of Stadium and Liberty streets, on West Ellsworth Road in Pittsfield Township, on West Michigan Avenue in downtown Ypsilanti, and in Plymouth on Ann Arbor Road. Its newest office opened in January 2013 on East Michigan Avenue in downtown Saline. The web site is www.boaa.com. Visit us on Facebook, Twitter, and LinkedIn.

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